

MARYLAND SAVES

Mandatory Retirement Program for Maryland Employers

www.PAYROLLSERVICESLLC.com 1-888-929-2729



WHAT IS MARYLAND SAVES

- Maryland Saves is a <u>mandatory</u> retirement program for all Employers starting 2022
- Individual ROTH IRA for Employees
- It is **NOT** a State managed retirement plan, management through Vestwell
- No current Employer Contribution



WHY IS THIS HAPPENING

- 50% of Americans over 50 have no retirement savings
- Average savings is around \$5,000
- 64% of Americans living paycheck to paycheck
- Average person thinks they need \$1.7m by 65 to retire

\$68k per year if you live till 90



WHO MUST PARTICIPATE

Any Employer with a Work Location in Maryland

Every Business must register

Does not matter if you are the sole owner / employee



EXEMPT VS NON EXEMPT

Exempt: If you currently <u>have</u> a Company Sponsored Retirement Plan

Non Exempt: If you do **NOT** have a Company Sponsored Retirement Plan

Regardless if you are Exempt or Non Exempt you MUST register



ENFORCEMENT & COMPLIANCE ITEMS

Connects to SDAT and will affect any licensing

\$300 credit on your Personal Property Tax Return



ADMINISTRATION REQUIREMENTS

- **Initial Registration**
- **Initial Census Information**
- Per Payroll Contribution and Census Data
- **Updating Employee Contributions**



EMPLOYEE IMPACT

- Auto Opt In of 5% of Gross Wages
- First \$1k goes into rainy day fund, then balance to ROTH IRA
- Automatically increases by 1% per year
- Only the employee can make changes



EMPLOYEE & EMPLOYER AWARENESS

- Educate your Staff
- Biggest concern is Employee anger
- Direct Employees to Maryland Saves



WHAT IS PEOPLEWORX DOING

- Provide Employee Information Guides
- Manage initial registration
- Manage ongoing contribution submission
- Manage ongoing census submission
- Manage Employee deduction changes*

One time charge for initial registration

No Maintenance **Charges for Payroll+** TotalWorX clients



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